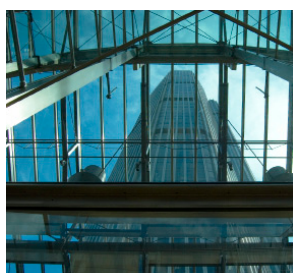


# Argyll Environmental CPD Training for Real Estate and Corporate Lawyers



October 2011

To arrange training, or for further information please contact us on 0845 458 5250 or by e-mail to, [mandy.hawkins@argyllenviro.com](mailto:mandy.hawkins@argyllenviro.com).

Seminars are subject to availability

## Environmental warranties and indemnities

This 60 minute presentation looks at the function of warranties and indemnities and how they can be most effectively used in corporate transactions.

For the warranties we assess their role in the due diligence process and how they promote disclosure from a seller. We see which warranties are generally regarded as standard and the circumstances when it would be appropriate for a purchaser to raise additional warranties.

We look at tips for both sellers and buyers such as 'boxing' the warranties and the disclosure letter.

In relation to the disclosure letter we consider the arguments for general versus specific disclosure and how judicial thinking has developed.

For indemnities we assess when these should be used, always bearing in mind that the negotiating position of the parties will be paramount. We consider the key elements of an environmental indemnity including hard and soft triggers, financial baskets and caps and remedial standards

Finally we review alternative means of risk transfer including insurance and fixed price remediation.

Course Tutor:

Simon Boyle, MA, a solicitor with 20 years' experience as an environmental lawyer and lecturer

Argyll is part of the Landmark Information Group, part of DMGT, the global leader in environmental data.

Timing: 60 minutes